## BELLMONT

CABINET CO.

#### Q3 Fashion Update

- September 30, 2019 -



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- September 30, 2019 -

## Online Catalog & 2020 Re-Design/Org.

#### **ALL Series**

#### Information:

We have re-organized the 2020 catalogs and re-designed the online catalog to be in sync with each other, making it more familiar and easy to navigate.

Drag & Drop	<b>▼</b> ×	Drag & Drop	<b>▼</b> ×	Drag & D
16000RG	*	16000RG	•	16000RG
< Categories >		< Categories >		< Categories >
		Base Cabinets		Wall
Base Cabinets				5.2 B
Base Corner		Door & Drawer		Wall
		Door & Drawer w/ Accessories		Wall Open
Wall		Full Height		Lift Doors
Wall Corner		Full Height w/ Accessories		Wall Appliance
Tall Cabinets		Recycle		End of Run and Transiti
Vanity		Sink and Appliance Base		Wood Hoods
Office/Home		Drawer Base		
Panels		Drawer Base w/ Accessories		
Fillers		Open		
Moulding		End of Run and Transition		
Accessories				
Appliances				
Catalog Info				

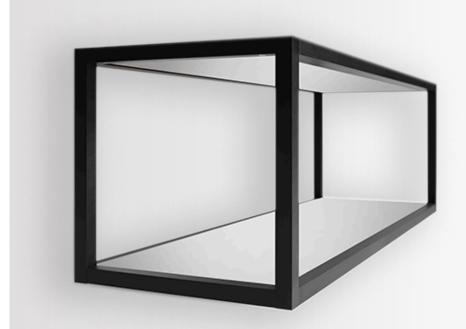


# Scala Shelf System

#### Product Information:

Available as frame only, with glass shelves (grey clear), and with wood or laminate shelves.

- SKU: SCFO (Cube Frame Only)
- SKU: SCGS (Cube Glass Shelves)
- SKU: SCLS (Cube Wood or Laminate Shelves)



## Scala Shelf System - Ladder

#### **Product Information:**

Scala ladder system provides an open replacement for wall cabinets, or floor-mounted for a beautiful furniture piece. (Wall Hung Frame Shown – shelves not included. Order APC/DAPC if desired.)

- SKU: SLWH (Ladder Wall Hung Frame Only)
- SKU: SLFM (Ladder Floor Mount Frame Only)





#### **ALL Series**

#### **Product Information:**

Beautifully inconsistent, color variances are emphasized as the underlying wood grain is highlighted. A finished kitchen may be all the same, or range in color from door-to-door or within the same door.

5% upcharge Species Available: Alder, Cherry, RWO, & Red Oak.

- Sunbleached
- Twilight
- Folkstone
- Thundercloud

\*Color related warranty claims are not available for this collection.



## New Laminate Finishes

#### **ALL Series**

#### **Product Information:**

Four new laminate finishes have been added.

- Solido Collection | Argento Gloss (Porta)
- Solido Collection | Argento Matte (Porta)
- Legno Collection | Roanoke (Terra, Firma, Fusion)
- Albero Collection | Raven (Terra, Firma, Fusion)



## Fashion Paint Collection

#### **ALL Series**

**Product Information:** 

New fashion paint collection featuring four new paint finishes. *Species Available: HDF & Wood HDF* 

- Olympic
- Fjord
- Denim
- Dogwood



## Back Painted Glass Addition

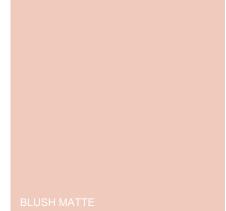
#### 1900/VERO Series

**Product Information:** 

Blush back-painted glass added to the metal frame/glass door program. Available in gloss or matte finishes.

- Blush Gloss
- Blush Matte





# Solid Color Stains

#### **Product Information:**

Slightly opaque, these heavily pigmented stains coat the material's surface in color and allow the open wood grain to show through. The result is a paint-like finish with a textured surface.

- Available in Red Oak only -

- White
- Alabaster
- Pavestone
- Greige
- Black
- Naval
- Silverplate
- Pepper





**Product Details:** 

Our birch plywood offering upcharge has been reduced to 15%.

• SKU: M-BPLY (15% Upcharge)

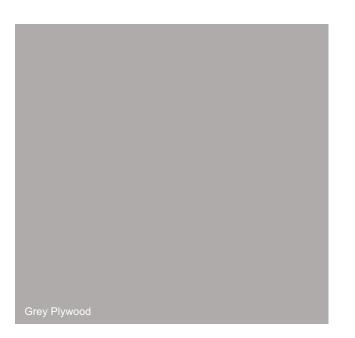




#### **Product Details:**

In addition to our birch plywood offering, grey plywood is now available. Both plywood upcharges are now 15%.

- SKU: M-BPLY (15% Upcharge)
- SKU: M-GPLY (15% Upcharge)





# Loose Liner Material

#### **Product Information:**

White, grey and birch melamine laminate liners are now available as a loose accessory. Comes in a 4'x10' roll.

- SKU: W-Liner410 (White Melamine 1600/1900 Series only)
- SKU: G-Liner410 (Grey Melamine)
- SKU: B-Liner410 (Birch Melamine 1600/1900 Series only)



# 120" Standard Moldings

#### 1600/1900 Series

#### **Product Information:**

The following moldings are now available in 120" standard offerings.\*

- CM10
- COVE10
- SHAKER10
- TR10
- NCOVE10
- LCM10
- DSHAKER10
- DCLCM10

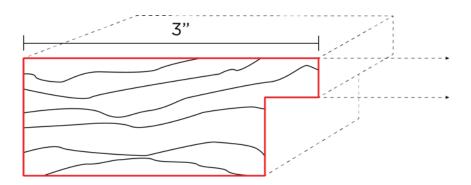
\*Not Available in MDF.



#### **Product Information:**

New molding mount offering: 3" width x 96" height.

• SKU: 3MMT8



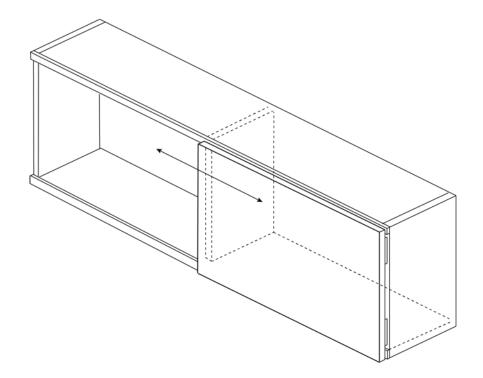
# Wall Sliding Door: Finished Interior

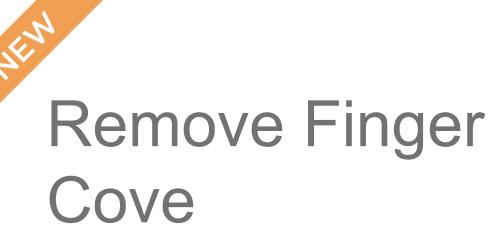
#### 1900/VERO Series

#### **Product Information:**

Finished interior is now standard on all wall sliding door cabinets..

- SKU: W1SD
- SKU: W2SD





**VERO Series** 

Product Information:

Remove the finger cove option from wall cabinets.

• 2020 Feature change – must deselect finger cove in attributes.





#### **Product Information:**

Euro rail system & components now available in white powder-coated finish.

- SKU: ETR-W
- SKU: EMR-W
- SKU: EVR-W





#### **Product Information:**

Now offering two box construction options for VERO: Grey Melamine & Grey Plywood.

- SKU: M-GPLY (Grey plywood)
- SKU: M-GM (Grey Melamine)

#### **Grey Plywood**

## +5%

#### **Grey Melamine**

-5%

### Q3 Product Retirement

The following products are retired as of September 30<sup>th</sup>, 2019 and will no longer be listed on the Online Catalog, or in 2020. The last date of order will be March 2<sup>nd</sup>, 2020.

## Laminate Finishes

#### **ALL Series**

#### **Product Retirement:**

These products are retired as of September 30<sup>th</sup>, and will no longer be listed on the OLC or in 2020. The last date of order will be March 2<sup>nd</sup>, 2020.\*

\*Availability will only exist for warranty replacements.

- Baywood
- Moroccan
- Saddle
- Timber
- Crema Gloss
- Rosso Gloss



### New Sales Aids

## Q3 Fashion Update Dealer Kit

Various Series

**Product Information:** DUK919: \$225 LIST

- LCBUQ319 (4 new laminate samples)
- ICBUQ319 (25 new paint/stain samples)
- VWETRS (Euro Top Rail in white)

LCBUQ319

ICBUQ319



## New Sales Aid: Scala Cube

1900/VERO Series

**Product Information:** Top Shelf: Grey Clear Glass Insert Bottom Shelf: Textured Laminate | Albero Collection | Carbon 15.5" X 11.5" X 6.5"

SKU: ScalaCube

• \$300 LIST



## Promo Pricing NSDS

#### Various Series

#### **Product Information:**

Any 1 of the 4 new door samples from the DUK919:

- Terra | Albero Collection | Raven
- Fusion | Legno Collection | Roanoke
- Porta | Solido Collection | Argento Gloss
- Porta | Solido Collection | Argento Matte

SKU: PNSDS1 SKU: PNSDS1-pin

• \$100 LIST



## New Sales Aid: LCB Updates

#### **ALL Series**

#### **Product Information:**

All new laminate color blocks for the Q3 Fashion Update:

- Solido Collection | Argento Gloss
- Solido Collection | Argento Matte
- Legno Collection | Raven
- Albero Collection | Roanoke

#### SKU: LCBUQ319

• \$50 LIST



## New Sales Aid: ICB Updates

**ALL Series\*** 

#### **Product Information:**

All new stain & paint color blocks for the Q3 Fashion Update:

SKU: ICBUQ319

- \$220 LIST
- Denim Paint | HDF
- Dogwood Paint | HDF
- Fjord Paint | HDF
- Olympic Paint | HDF
- White Solid Stain | Red Oak
- Alabaster Solid Stain | Red Oak
- Silverplate Solid Stain | Red Oak
- Pepper Solid Stain | Red Oak
- Pavestone Solid Stain | Red Oak

- Greige Solid Stain | Red Oak
- Naval Solid Stain | Red Oak
- Black Solid Stain | Red Oak
- Sunbleached | Cherry, Alder, RWO & Red Oak
- Twilight | Cherry, Alder, RWO & Red Oak
- Thundercloud | Cherry
- Folkstone | Cherry



\*Samples not available in all series, check individual label.

## New Sales Aid: ETR White Sample

#### **VERO Series**

**Product Information:** White euro top rail sample

SKU: VWETRS

• \$10 LIST



### Thank You